Cutting-edge, precision-fit and in large scale

Even large knives for high-performance applications can be tailored to customer requirements down to the last detail. This is proven by BE Maschinenmesser GmbH & Co. KG based in Spreenhagen. The most important product group is machine knives for the food industry with its special requirements for safety and precision. The fact that there are almost no complaints speaks for itself - and explains the successful development of a company that focuses on quality.

"Our company has developed in a positive way since it was founded in 1994", says René Bunschuch, Managing Director since 2020. "Our focus on quality and cutting-edge technologies has quickly brought us recognition, even in the international market. With 72 people and a 10-million-euro yearly revenue, BE Maschinenmesser is in a very strong position today. Since 2012 we have been

part of the Primedge Group, headquartered Chicago, a leading partner of the food industry and food processing food processing."

Customized solutions

BE Maschinenmesser adapts to suit the needs of its customers. "We offer our customers large volume production as well as small, specific batch sizes, which are tailored to their needs, "emphasizes René Bunschuch, who, after studying economics gained international experience in controlling and joined the company in 2018. "We have our own research and development department that develops customized solutions," he adds. "Customers can send us blades for inspection and for resharpening."

Diversified offering

Bowl chopper blades are the most important product. They are made from stainless steel for all types of machines and

Interview with



René Bunschuch, General Manager BE Maschinenmesser GmbH & Co.KG

systems. Cut-off knives, circular blades, blades for frozen food, skinner blades and slicer knives are further examples of the wide range of products that we produce. "We are known for the precision and quality of our machine knives," adds the managing director. "In addition, we offer good delivery time and flexibility."

Lead producer for Primedge Group

The high-performance blades manufactured in Spreenhagen are mostly used in the food industry, especially meat industry. "We are operating in a niche market. Worldwide, there are not that many

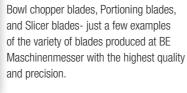


competitors who can supply this market," says René Bunschuch. "We sell our products in over 60 countries around the world. For the past two years, we have been leading producer of knives for the Primedge Group, consequently our sales and production have increased." Therefore, not only the digital infrastructure is being restructured. "We would like to further expand production and increase the level of automation," confirms the managing director. "Thus, we are constantly looking for new employees, however, we also train our employees ourselves."

Team spirit as a performance driver

Team union is a top priority at BE Maschinenmesser and everyone benefits from this, says René Bunschuch: "Team spirit is very important for us – this is the best recipe to sustainable improvement of quality in the long term. Good team spirit









Contact Information

BE Maschinenmesser GmbH & Co.KG Am Winkel 3-4 15528 Spreenhagen Deutschland +49 33633 8880 +49 33633 88845 info@be-maschinenmesser.com www.be-maschinenmesser.com

increases the performance of the individual.

Since the moment we joined PRIMEdge group we have adopted the family concept. I am always available to my employees, whenever they have any issues or worries. Also we would like to have a closer contact with our customers when it is possible. Therefore, we are participating in various trade shows such as IFFA and Anuga, use a variety of various media and support organizations in the region. We want to remain at the forefront of the market and maintain the position."

